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ELEKTRİK ÜRETİM ANONİM ŞİRKETİ

INQUIRY LETTER OF EMBA

Date: 9th, July

No. EMBA -COAL-2024-Coal-008

FROM: EMBA ELEKTRİK ÜRETİM A.Ş.	To the potential supplier whom: - Coal producers or affiliated coal trading companies - Sales Performance more than 0.6 million tons in the Turkish market in 2023
Contact Person 1: Miss. Qian Li Email: Qianli@embapower.com Contact Person 2: Mr. Jinghao WANG wangjinghao@embapower.com	
Subject:	Spot Steam Coal for EMBA Hunutlu Power Plant (3 shipments*75000 ± 10%)
General information	
<ul style="list-style-type: none">- Hunutlu Power Plant of EMBA ELEKTRİK ÜRETİM A.Ş. has 2*660 operating coal-fired units.- The discharging port (EMBA Port) is a 100,000-ton dedicated discharging port (36°48' N, 35°52' E) of Hunutlu Power Plant, Turkey, adjacent to the northern shore of Iskenderun Bay in the Mediterranean, the total length of the port is 342.68m, with berth length of 303.68m and width of 22m, the water depth is -16m, and the length of approach bridge is 1786m.- Two CSU unloaders is on standby with a discharge rate considered at 20,000 tons per day.	
The quotation shall include:	
1. Coal Specification and Unit Price (USD, NCV6000 kcal/kg NAR basis)	
2. Arrival Window to EMBA PORT (the arrival window shall be 7 days)	
3. Delivery and Payment Method: DAP delivery and 90% of contract price will be paid within 1 bank workday after received and accepted NOR, 10% will be paid after customs clearance	
Other requirements of the quotation	
1. Qualifications of supplier shall be attached.	
2. Coal quality shall follow the Annex 1.	
3. Delivery Schedule: 1st shipment AW is August 17th to 23rd of 2024; (75000 ± 10%) 2nd shipment AW is August 27th to September 2nd of 2024; (75000 ± 10%) 3rd shipment AW is September 27th to October 3rd of 2024. (75000 ± 10%)	
4. Quotation price and the Evaluation: This tender is based on the following evaluation criteria, accepting both indexed (Annex 2) and fixed price quotations: 1) Bids offering a discount 13% or more within the USD 100-120 range will be given priority consideration. 2) In the absence of bids meeting the criteria under 1), offering below USD 92 will be prioritized as the first preferred bidder. 3) If neither condition 1) nor 2) is met, evaluation will proceed based on indexed pricing priorities. The quotation shall remain valid for 4 workdays.	
5. The deadline for the submission of the quotation is 11:00 a.m. of July 12th 2024 (Turkey time). The quotation shall be invalid if the bid timed out. Please submit the quotation file encrypted, and please send the password to our email before 11:30 on the same day.	
6. The calorific value shall be determined as follow: a) difference is less than or equal to 100kcal/kg, the arithmetical average of loading and discharge shall be final. b) difference is more than 100kcal/kg, Umpire Sample to be sent to and be tested by, in accordance to ISO Standards.	
7. If the sulphur content of the Coal (dry basis) in the loading port and the discharge port quality report are higher than 0.5%, but not exceeding the 0.8%, the base price adjustment per ton shall be calculated using the following formula: Sulphur Adjusted Price = ((LP Actual sulphur content+DP Actual sulphur content)/2 - 0.5%) * USD 1 /0.1%	
8. If the bidding company is a trader, must be provided the coal source (Mining Company).	
9. If can't delivery within the specified arrival window, EMBA will reject their quotations in the next procurement.	

EMBA ELEKTRİK ÜRETİM A.Ş.

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10. The supplier shall bear all the legal consequence in case they fail to provide the spot market coal as per the quotation.

11. The quotation shall be submitted by e-mail.

Thanks for your cooperation, looking forward to your kindly quotation!

Annex 1.

Coal quality specifications

Item	Unit	Typical	Rejection
Total Moisture (TM) (As received basis)	% WT	10.0-12.0	
Volatile Matter (Air dried basis)	% WT	30.0-35.0	<28.0
Volatile Matter (Dry basis)	% WT		≥ 40.0
Ash (Air dried basis)	% WT	<12.0	
Total Sulfur (As received basis)	% WT	0.30-0.50	> 0.8
Grindability (HGI)		>45	
Gross Calorific Value (Dry Basis)	kcal/kg		< 6400 (-500 tolerance)
Net Calorific Value (As Received Basis)	kcal/kg	6000	< 5700
Ash Fusion Temperature (IDT) (Reducing Atmosphere)	°C	>1250	
Size Distribution			
Above 50mm	%	<5	
Between 2-50mm	%	>90	
Under 2mm	%	<5	

Annex 2.

Template: BL monthly API2 linkage (API2-X%)

API2	API2 < 100 USD/ton	100 ≤ API2 < 120 USD/ton	API2 ≥ 120 USD/ton
Reference Price			

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