



# emba

ELEKTRİK ÜRETİM ANONİM ŞİRKETİ

## INQUIRY LETTER OF EMBA

Date: 5<sup>th</sup>, September

No. EMBA -COAL-2023-Coal-9

<b>FROM: EMBA ELEKTRİK ÜRETİM A.Ş.</b>	
Contact Person 1: Mr. Yizhang Chen Email: <a href="mailto:chenyizhang@embapower.com">chenyizhang@embapower.com</a>	To the potential supplier whom: - Coal producers or affiliated coal trading companies - Sales Performance more than 0.6 million tons in the Turkish market in 2022
Contact Person 2: Miss. Qian Li Email: <a href="mailto:Qianli@embapower.com">Qianli@embapower.com</a>	
Contact Person 3: Mr. Jinghao WANG <a href="mailto:wangjinghao@embapower.com">wangjinghao@embapower.com</a>	
<b>Subject:</b>	<b>Spot Steam Coal for EMBA Hunutlu Power Plant (2 shipments*75000-85000 ± 10%)</b>
<b>General information</b>	
<ul style="list-style-type: none"><li>- Hunutlu Power Plant of EMBA ELEKTRİK ÜRETİM A.Ş. has 2*660 operating coal-fired units.</li><li>- The discharging port (EMBA Port) is a 100,000-ton dedicated discharging port (36°48'N, 35°52' E) of Hunutlu Power Plant, Turkey, adjacent to the northern shore of Iskenderun Bay in the Mediterranean, the total length of the port is 342.68m, with berth length of 303.68m and width of 22m, the water depth is -16m, and the length of approach bridge is 1786m.</li><li>- One CSU unloader is on standby with a discharge rate considered at 12,000 tonnes per day.</li></ul>	
<b>The quotation shall include:</b>	
1. Coal Specification and Unit Price (USD, NCV6000 kcal/kg NAR basis)	
2. Arrive Window to EMBA PORT (the arrive window shall be seven days)	
3. Delivery and Payment Method: DAP delivery and 90% of contract price will be paid within 1 bank workday after received NOR, 10% will be paid after customs clearance	
<b>Other requirements of the quotation</b>	
1. Qualifications of supplier shall be attached.	
2. Coal quality shall follow the Annex 1.	
3. Delivery Schedule: 1 <sup>st</sup> shipment AW is 29 <sup>th</sup> September – 7 <sup>th</sup> October of 2023; 2 <sup>nd</sup> shipment AW is 24 <sup>th</sup> – 30 <sup>th</sup> October of 2023	
4. Quotation price: Option-1: Fix price (only accept DAP offer which price below 100usd/t, 6000kcal NCV) Option-2: BL monthly API2 linkage (API2-X%) shall follow the Annex 2. *Option-1 will take precedence over option-2, the quotation shall remain valid for 4 workdays.	
5. The deadline for the submission of the quotation is 15:00 of 7 <sup>th</sup> September 2023. (Turkey time) Please submit the quotation file encrypted, and please send <u>the password</u> to our email <u>before 15:30</u> on the same day.	
6. The calorific value shall be determined as follow: a) difference is less than or equal to 100kcal/kg, the arithmetical average of loading and discharge shall be final. b) difference is more than 100kcal/kg, Umpire Sample to be sent to and be tested by, in accordance to ISO Standards.	
7. The supplier shall bear all the legal consequence in case they fail to provide the spot market coal as per the quotation.	
8. The quotation shall be submitted by e-mail.	
<b>Thanks for your cooperation, looking forward to your kindly quotation!</b>	

**EMBA ELEKTRİK ÜRETİM A.Ş.**

Şefik Sokak No:5 34330

Levent - Beşiktaş - İSTANBUL

Tel: 0212 269 96 69 Faks: 0212 269 96 69

Beşiktaş V.D. 333 072 269

Tic. Sic. No: 000822





## Annex 1. Coal quality specifications

Item	Unit	Typical	Rejection
Total Moisture (TM) (As received basis)	% WT	10.0-12.0	
Volatile Matter (Air dried basis)	% WT	30.0-35.0	<28.0
Volatile Matter (Dry basis)	% WT		≥ 40.0
Ash (Air dried basis)	% WT	<12.0	
Total Sulfur (As received basis)	% WT	0.30-0.50	> 0.8
Grindability (HGI)		>45	
Gross Calorific Value (Dry Basis)	kcal/kg		< 6400 (-500 tolerance)
Net Calorific Value (As Received Basis)	kcal/kg	6000	< 5700
Ash Fusion Temperature (IDT) (Reducing Atmosphere)	°C	>1250	
Size Distribution			
Above 50mm	%	<5	
Between 2-50mm	%	>90	
Under 2mm	%	<5	

**EMBA ELEKTRİK ÜRETİM ANONİM ŞİRKETİ**  
Şefik Sokak No:5 34330  
Levent - Beşiktaş - İSTANBUL  
Tel: 0212 269 96 69 Faks: 0212 269 96 69  
Beşiktaş V.D. 333 072 2200  
Tic. Sic. No: 000822





**emba**  
ELEKTRİK ÜRETİM ANONİM ŞİRKETİ

**EMBA ELEKTRİK ÜRETİM A.Ş.**  
Şefik Sokak No:5 34330  
Levent - Beşiktaş - İSTANBUL  
Tel: 0212 269 96 69 Faks: 0212 269 96 69  
Beşiktaş V.D. 333 072 250  
Tic. Sic. No: 800922

**Annex 2.**

**Option-1: Fix price (only accept DAP offer which price below  
100usd/t,6000kcal NCV)**

**Option-2: BL monthly API2 linkage (API2-X%)**

API2	API2 < 100 USD/ton	100≤API2 < 120 USD/ton	API2≥120 USD/ton
Reference Price			

